



**Bid #ESCNJ 17/18-20 - Bid Term - 7/1/17 - 6/30/18; Extended to 6/30/19; Extended to 6/30/20 - Updated 2018 Catalogs/Price Lists for Maturano and Ben Shaffer**



Percentage (%) discount on volume orders including parts that are not covered under warranty. Delivery will be exact as per carrier or manufacturer - no markup on delivery permitted - bill shared with co-op member for proof of cost.

Bleachers and Grandstands are excluded from this bid.

Catalog Title	Catalog Date	Price List Name/Date	Page # (s)/Section) i.e. 1 - 10	<\$2,500	\$2,501 to \$9,999	\$10,000 to \$49,999	\$50,000 to \$199,999	\$200,000 to \$499,999	AWARDED VENDOR
<b>Category: Playground Equipment Catalog Discount</b>									
Game Time 2018	4/1/18	Game Time Price List 2018	Pgs. 1 - 144, 162 - 203	6.00%	6.00%	9.00%	11.00%	11.00%	Maturano Recreation Co.
Big Toys	1/1/18	Big Toys 2018 Catalog Price List	BT6-BT61, EW6-EW23, EW26-EW45	6.00%	6.00%	9.00%	11.00%	11.00%	Maturano Recreation Co.
UltraPlay	1/1/18	2018 UltraPlay Price List - 1/1/18	Pgs. 1 - 52	5.00%	5.00%	8.00%	9.00%	9.00%	Maturano Recreation Co.
Berliner	1/1/18	Berliner Updated 1/1/18	All	7.00%	7.00%	7.00%	7.00%	7.00%	Maturano Recreation Co.
Cre8Play	1/1/18	Cre8Play 1/1/18 Price List	All	3.00%	3.00%	5.00%	5.00%	5.00%	Maturano Recreation Co.
Burke 2019 (New Products)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 10-27	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 ( Inclusive & Themed Playgrounds Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 28-43, 54-67	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (Play Environments Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 44-53	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (School Age & Preschool Playgrounds Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 68-107	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (Structure Components Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 108-141	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (Signature Play Systems Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 142-153	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (Freestanding Play-Early Play & Imaginative Play Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 166-179	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Burke 2019 (Freestanding Play Swings Section)	2019	BCI Burke Company, LLC 2019 (6/25/19)	Pgs. 161-165	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
<b>Category: Site Furnishings and Related Products</b>									
Burke 2019 (Park & Site Amenities Section)	2019	BCI Burke Company, LLC MSRP (6/25/19)	Pgs. 186 - 193, 195	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Industry Standard Shelters)	2017	ICON PL Date 4/1/2019)	Pgs. 8-9,18-51,58-59,62-67,72,76-77	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON (Trail Series Shelters, Tables & Benches)	2017	ICON PL Date 4/1/2019)	All	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Gazebo Shelters)	2017	ICON PL Date 4/1/2019)	Pgs. 56 - 57	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Clock Towers & Kiosks)	2017	ICON PL Date 4/1/2019)	Pgs. 60 - 61	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two (Entry Arches)	2017	ICON PL Date 4/1/2019)	Pgs. 68 -69	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two ( Umbrella Shelters & Pedestrian Bridges)	2017	ICON PL Date 4/1/2019)	Pgs. 70 - 71	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON Iconography Two ( Message Shelters & Mini Shade)	2017	ICON PL Date 4/1/2019)	Pgs. 74 - 75	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
ICON-Engineered Wood Structures (Open & Enclosed Structures, Ped. Bridges)	2017	EWS by Icon PL Date 5/31/2019	Pgs. All	3.00%	3.00%	5.00%	5.00%	7.00%	Ben Shaffer Recreation, Inc.
Game Time 2018	4/1/18	Game Time Price List 1/1/18	Pgs. 145 - 153	3.00%	3.00%	5.00%	5.00%	5.00%	Maturano Recreation Co.
Big Toys	1/1/18	Big Toys 1/1/18 Catalog Price List	Pgs. EW24 - EW25	3.00%	3.00%	5.00%	5.00%	5.00%	Maturano Recreation Co.
UltraSite	1/1/18	2018 UltraSite Price List 1/1/18	All	5.00%	10.00%	10.00%	11.00%	11.00%	Maturano Recreation Co.
Custom Fab	1/1/18	CFI Contract Pricing 1/1/18	Pgs. 2-40, 43-48	2.00%	2.00%	5.00%	5.00%	6.00%	Maturano Recreation Co.
Victor Stanley, Inc. Site Furniture Create a Timeless Moment (Entire Catalog except Relay)	2017	VSI Living Price Schedule V.14.3	ALL	3.00%	5.00%	5.00%	8.00%	9.00%	Ben Shaffer Recreation, Inc.
Dero a Playcore Company Bike Racks	2018	Dero 1/1/18	All	2.00%	2.00%	5.00%	5.00%	5.00%	Maturano Recreation Co.
Stern Williams Distinctive Drinking Fountains (Fountains & Outdoor Showers)	2019	Stern Williams 5/1/2019	All	2.00%	3.00%	3.00%	3.00%	3.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Tables)	2019	Kay Park MSRP 2019	Pgs. 4-17,37,43,47,49-51,53,55,57	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Grills)	2019	Kay Park MSRP 2019	Pgs. 21 -25	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Litter Receptacles/Snuffers/Flags)	2019	Kay Park MSRP 2019	Pgs. 24,26,28-33,36,43,47,57-59	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Benches, Bike Racks)	2019	Kay Park MSRP 2019	Pgs. 38,42-50,53-54,56,58-59,61-72	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Site Amenities: Concrete Tables/Receptacles/Planters)	2019	Kay Park MSRP 2019	Pgs. 24,36-39	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Recycled Plastics/Benches/Msg Center/Tables)	2019	Kay Park MSRP 2019	Pgs. 4-14,16,28,42,45-53,66-71	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Waterwell Planters & Hydroponic Insert (Website - models on price list only)	Website	WaterWell Planters 2018 (3/01/2018)	One Page Price List	3.00%	4.00%	5.00%	6.00%	10.00%	Ben Shaffer Recreation, Inc.
<b>Category: Motion</b>									
Burke 2019 (Freestanding Play-Motion)	2019	BCI Burke Company, LLC MSRP (6/25/19)	Pgs. 154-160, 194	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Game Time	2018	Game Time 4/1/18 Price List	Pgs. 112 - 121	6.00%	6.00%	9.00%	11.00%	11.00%	Maturano Recreation Co.
Big Toys	2018	Big Toys 1/1/18 Catalog Price List	BT45 - BT-47	6.00%	6.00%	9.00%	11.00%	11.00%	Maturano Recreation Co.

The Educational Services Commission of New Jersey  
 Playground Equipment, Site Furnishings, Outdoor Circuit Training Equipment and Related Products  
**Bid Proposal Form B - Catalog Discount Pricing**

Catalog Title	Catalog Date	Price List Name/Date	Page # (s) /Section i.e. 1 - 10	<\$2,500	\$2,501 to \$9,999	\$10,000 to \$49,999	\$50,000 to \$199,999	\$200,000 to \$499,999	AWARDED VENDOR
<b>Category: Dog Park</b>									
Bark Park - by Ultrasite Dog Park Equipment	2019	2019 UltraSite Bark Park Price List	All	3.00%	5.00%	7.50%	8.50%	10.00%	Ben Shaffer Recreation, Inc.
Kay Park Recreation (Pet Waste & Dog Park)	2019	Kay Park MSRP 2019	Pgs. 26-27	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
<b>Category: Outdoor Circuit Training</b>									
SportsPlay Full Catalog	2018	SportsPlay Fitness 2019	Pgs. 52-59	4.00%	5.00%	10.00%	15.00%	17.50%	Ben Shaffer Recreation, Inc.
Game Time	7/10/05	Game Time 4/1/18 Price List	Pgs. 92 - 107	5.00%	7.00%	10.00%	10.00%	11.00%	Marturano Recreation Co.
<b>Category: Outdoor Percussion</b>									
Percussion Play	2019	Percussion Play MSRP 7/1/2019	ALL	3.00%	5.00%	8.00%	15.00%	18.00%	Ben Shaffer Recreation, Inc.
FreeNotes	1/1/17	2017 FreeNotes Price Sheet	All	9.00%	9.00%	9.00%	9.00%	9.00%	Marturano Recreation Co.
<b>Category: Climbers</b>									
Burke 2019 (Freestanding Play-Climbers/Overhead)	2019	BCI Burke Company MSRP (6/25/19)	Pgs. 142-149,166-170,172,176,180-187	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
Game Time	4/1/18	Game Time 4/1/18 Price List	Pgs. 166 - 178	6.00%	6.00%	9.00%	11.00%	11.00%	Marturano Recreation Co.
Big Toys	1/1/18	Big Toys 4/1/18 Catalog Price List	Pgs. BT48 - BT49	6.00%	6.00%	9.00%	11.00%	11.00%	Marturano Recreation Co.
<b>Category: Spinners</b>									
Game Time	4/1/18	Game Time 4/1/18 Price List	Pgs. 112 - 115	6.00%	6.00%	9.00%	11.00%	11.00%	Marturano Recreation Co.
Big Toys	1/1/18	Big Toys 1/1/18 Catalog Price List	BT46 - BT47	6.00%	6.00%	9.00%	11.00%	11.00%	Marturano Recreation Co.
Burke 2019 Motion Play	2019	BCI Burke Company MSRP 6/25/19	Pgs 154-159	3.00%	5.00%	7.00%	10.00%	15.00%	Ben Shaffer Recreation, Inc.
<b>Category: Waterpark</b>									
Water Odyssey Spray Parks	1/1/18	Water Odyssey 1/1/18 Price List	All	2.00%	3.00%	4.00%	5.00%	5.00%	Marturano Recreation Co.
RainDrop	1/1/18	RainDrop 1/1/18 Price List	All	2.00%	3.00%	4.00%	5.00%	5.00%	Marturano Recreation Co.
<b>Category: Synthetic Ice</b>									
Can-Ice	1/17/17	Can-Ice 2017 Catalog	Pg. 1 - 2	2.00%	2.00%	3.00%	3.00%	3.00%	Marturano Recreation Co.
<b>Category: Shade Canopies</b>									
Kay Park Recreation (Shade Solutions, Canopies/umbrellas)	2019	Kay Park MSRP 2019	Pgs. 18-20, 60, 73	3.00%	5.00%	5.00%	8.00%	10.00%	Ben Shaffer Recreation, Inc.
Modern Shade	2019	Modern Shade LLC 2019 (05-01-19)	ALL	3.00%	4.00%	5.00%	6.00%	7.00%	Ben Shaffer Recreation, Inc.
RCP	1/1	RCP 2018 Price List	All	2.00%	2.00%	5.00%	5.00%	5.00%	Marturano Recreation Co.
UltraShelter	1/1	2018 UltraShelter Price List 1/1/18	All	2.00%	2.00%	5.00%	5.00%	5.00%	Marturano Recreation Co.
UltraShade	1/1	2018 UltraShade Price List 1/1/18	All	2.00%	2.00%	5.00%	5.00%	5.00%	Marturano Recreation Co.
<b>PERFORMANCE BOND OPTION (If requested by ESCNJ Co-op Member)</b>									
Performance Bond Option – Rate per \$1,000 for bond (\$/\$1K)									
Cost: - <u>\$30.00</u> (\$/\$1K) - Ben Shaffer Recreation, Inc. Cost: - <u>\$18.00</u> (\$/\$1K) - Marturano Recreation, Inc.									